



CAPABILITY & PROCUREMENT

CORPORATE CAPABILITY STATEMENT

What Luzutha Trading delivers, the outputs a client receives, and the verified standing behind the firm.

- Six capability areas delivered under one methodology.
- A working enterprise business operating system as systems evidence.
- Deliverables prepared to funder and procurement standards.
- Verified B-BBEE, tax and Central Supplier Database standing.

LUZUTHA TRADING

Luzutha Trading · Reg. 2019/059701/07 · B-BBEE Level 1 (100% Black Owned) · CSD
MAAA0793108

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Contents

NAVIGATE THIS DOCUMENT

Every element of this document reflects the approved Luzutha position on capability, methodology and delivery. Select an item to jump to that section.

Capability at a Glance

Standing and core capability areas

p.02

Deliverables

The tangible outputs of a Luzutha engagement

p.03

The Business Command Centre

Business-systems capability and working evidence

p.04

Delivery Capability & Reach

Delivery route, engagement formats and sectors

p.05

Standing, Compliance & Contracting

Procurement and onboarding information

p.06

SOURCE OF STATUTORY INFORMATION

All statutory particulars are taken from current CIPC registration (COR14.3), the CIPC B-BBEE EME affidavit, the Central Supplier Database registration summary and the SARS Tax Compliance Status confirmation. No statutory detail has been estimated.



Capability at a glance

SUMMARY

Luzutha Trading provides business development and advisory capability across strategy, funding readiness, financial performance, governance, business systems and enterprise development. This statement summarises what the firm delivers and the standing behind it.

Level 1

B-BBEE CONTRIBUTOR

100% Black owned · 135% procurement recognition

2019

IN BUSINESS SINCE

Registered private company, continuously in business

MAAA0793108

CSD SUPPLIER NO.

Active and not restricted on the Central Supplier Database

CORE CAPABILITY AREAS

Business Strategy & Advisory

Business strategy, strategic planning, business diagnostics, business evaluation and management advisory that turns intent into a defensible plan of action.

Funding & Investment Readiness

Funding readiness assessment, business case and business plan development, financial narrative and preparation for lender, grant and investor scrutiny.

Financial Performance & Commercial Analysis

Financial analysis and modelling, costing, pricing, profitability, cash flow and commercial decision support that makes the numbers usable by management.

Governance, Compliance & Risk

Governance assessment, internal and management controls, statutory and regulatory compliance posture, risk awareness and assurance readiness.

Business Systems & Command Centre

Business operating systems, dashboards, reporting structures, process and operating-model design — giving owners a single command view of the business.

Enterprise & Supplier Development

Enterprise and supplier development, growth-readiness interventions, entrepreneur mentorship, management development, training and facilitation.



Deliverables the client receives

OUTPUTS

Capability is only meaningful when it produces something the client can use. These are the tangible outputs of Luzutha engagements.

Business Diagnostic Report

A structured assessment of the business across leadership, strategy, finance, operations, governance, compliance and risk.

Business Plan & Business Case

A funder-ready plan with market logic, operating model, financial projections and stated assumptions.

Financial Model

Costing, pricing, profitability and cash-flow models built on the client's own data and maintainable by the client.

Funding Readiness Assessment

An evidence-based view of what a lender or investor will find, and what must be corrected first.

Governance & Compliance Review

Statutory, regulatory and internal control posture with a prioritised remediation path.

Business Operating System

Dashboards, reporting structures and management routines that give the owner a single command view.

Mentorship & Training Programme

Structured capability transfer for owners and management teams, with progress evidence.

Implementation Roadmap

A sequenced action plan with owners, timelines and the evidence that will show it worked.



The Business Command Centre

BUSINESS SYSTEMS CAPABILITY

Luzutha has developed and operates a working enterprise business operating system. It is direct evidence of the firm's business-systems capability: not a concept, but a functioning management environment that can be configured for a client's operation.

Executive Dashboard

A single view of revenue, margin, cash and operational performance for the owner or executive.

Sales & Revenue Tracking

Daily and periodic sales capture feeding directly into performance and trend reporting.

Stock & Production Control

Stock movement, production output and consumption tracked against plan.

Financial Modelling

Costing, pricing, profitability and cash-flow models built on the business's own data.

Enterprise Insights

Analytical views that convert operational data into management decisions.

Reporting Discipline

Structured, repeatable reporting routines that survive staff and season changes.

WHY THIS MATTERS

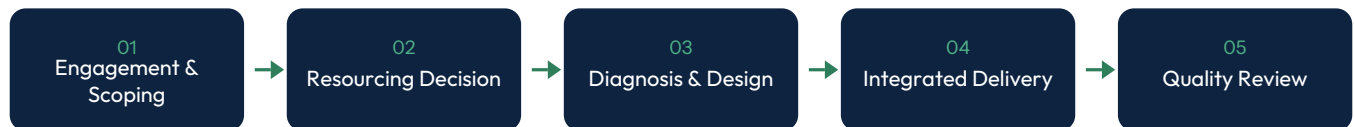
Most small and mid-sized businesses fail funding and procurement scrutiny not because they lack activity, but because they cannot produce reliable, timely information about that activity. The Command Centre closes that gap.



Delivery capability and reach

HOW WE DELIVER

Delivery is led from a lean professional core and scaled through a mobilised specialist network, under one methodology and one point of accountability.



ENGAGEMENT FORMATS

Diagnostic

A focused assessment producing findings, priorities and a recommended path.

Advisory Engagement

Defined-scope professional work on a specific business problem or deliverable.

Mentorship Programme

Sustained capability transfer over an agreed period with progress evidence.

Transformation Programme

Full-depth intervention across strategy, finance, systems and governance.

SECTOR EXPERIENCE

- Creative, media and events enterprises
- Retail, trading and distribution
- Professional and business services
- Manufacturing and production operations
- Cooperatives and community enterprises
- Enterprise and supplier development beneficiaries



Standing, compliance and contracting

PROCUREMENT INFORMATION

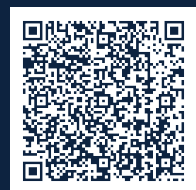
The information below is what a procurement, supply-chain or enterprise development office typically requires to onboard Luzutha as a supplier.

Legal Name	Luzutha Trading (Pty) Ltd
Registration Number	2019/059701/07
Entity Type	Private Company · In Business
Registered	05 February 2019 · Financial Year End: March
Registered Address	34113 Terrace, De Beers, Kimberley, Northern Cape, 8305
B-BBEE Status	B-BBEE Level 1 Contributor — 135% procurement recognition · 100% Black Ownership · 1 Shareholder · CIPC EME Affidavit
Central Supplier Database	Registered · Supplier No. MAAA0793108 · Active · Not Restricted
Tax Status	Tax Compliant · PIN Issue Date: 21 November 2025 · PIN Valid Until: 21 November 2026 · Not a VAT vendor
Principal	Bongani Tekana — Managing Director Business Strategy & Advisory Consultant

Request a capability discussion

Scan to start a WhatsApp conversation, or contact the Managing Director directly to discuss scope, timelines and fees.

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